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ASX Release

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Raiz Invest Limited (RZI): June 2021 - Key Metrics

Raiz Invest Limited (**Raiz** or **the Company**) today announced its Australian, Indonesian, and Malaysian Active Customers and Australian Funds under Management (FUM) update for the month to 30 June 2021ⁱ.

Commentary

Raiz Invest Managing Director/Global CEO George Lucas says: “Raiz finished the 2020-21 financial year on a high note. We remain well placed to hit our target of \$1 billion in Funds under Management (FUM) by the end of calendar 2021. We are very pleased with the 30 June 2021 FUM of \$800 million that is above budget. In the past 12 months, FUM has grown 76.3%.

“The introduction of new products, such as Custom Portfolios and opening up the platform to self-managed super funds (SMSFs), have helped accelerate FUM growth which is growing faster than Active Customers. It means we are growing the life-time value of each customer by increasing revenue per customer, demonstrating the benefits of the Raiz team delivering on our stated growth strategy.

“We also saw growth pick up in Southeast Asia in June, with both Indonesia and Malaysia enjoying double digit increases as they move on from the fasting month. Indonesia saw Active Customers grow 10.0% to 117,923, with Malaysia seeing growth of 10.6% to 66,028. We remain confident our long-term strategies for both countries are on track.”

Global Active Customers

	30 June 2021	31 May 2021	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	1,784,355	1,705,207	+4.6%	+12.1%	+81.5%
Investment Accounts	865,000	824,278	+4.9%	+12.7%	+90.5%
Active Customers	456,927	437,377	+4.5%	+8.9%	+86.7%



Australia - Active Customers and Funds Under Management (FUM)

AUD	30 June 2021	31 May 2021	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	1,093,782	1,078,395	+1.4%	+5.0%	+23.7%
Investment Accounts	520,160	511,969	+1.6%	+5.7%	+27.3%
Active Customers	272,976	270,511	+0.9%	+3.5%	+22.0%
Retail	\$693.05m	\$659.97m	+5.0%	+15.2%	+80.5%
Superannuation	\$106.59m	\$102.05m	+4.4%	+15.2%	+53.0%
Total FUM	\$799.64m	\$762.02m	+4.9%	+15.2%	+76.3%

Southeast Asia - Active Customers

	30 June 2021	31 May 2021	1 Month % change	3 Month % change
Indonesia				
Customer Sign Ups	413,555	372,651	11.0%	25.6%
Investment Accounts	252,277	231,055	9.2%	22.7%
Active Customers	117,923	107,169	10.0%	17.2%
Malaysia				
Customer Sign Ups	277,018	254,161	9.0%	25.4%
Investment Accounts	92,563	81,254	13.9%	32.7%
Active Customers	66,028	59,697	10.6%	19.6%

- ENDS -

Market Announcement authorised by:

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About Raiz

Raiz Invest Limited (ASX: RZI) is Australia's largest, mobile-first financial services platform designed to boost investing and savings in and outside of superannuation, available via the Raiz app or its website.

To gain greater insight to the Raiz business and our strategy, watch our short video by visiting <https://raizinvest.com.au/investors/>

Since launching in 2016 Raiz has achieved solid growth, amassing more than 1.8 million downloads, over 1,784,000 signups, with over 456,000 active monthly customers and over \$799 million funds under management as at 30 June 2021.

Raiz was awarded Australia's Investment Innovator of the Year at the 2017, 2018 and Investment Platform Innovator of the Year 2019 FinTech Business Awards, won the 2018 Australian FinTech Award for FinTech Innovation in Wealth Management (Robo-Advice) and won Best Fintech Superannuation Service/Platform at the 2020 FinTech Awards. Raiz Invest Super was also a finalist in the SuperRatings Best Innovation for 2020 at the Superannuation awards. Raiz was ranked #27th in Deloitte's Australian Fast 50 winners Report for 2020. The Raiz platform continues to grow with over 17 new products and features released since launch.

Raiz Invest Limited operates in Australia, Indonesia and Malaysia as part of the growth and expansion strategy of the business throughout Southeast Asia.

For more information visit: www.raizinvest.com.au

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¹ All figures are un-audited.

