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ASX Release

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Raiz Invest Limited (RZI): February 2021 - Key Metrics

Raiz Invest Limited (**Raiz** or **the Company**) today announced its Australian, Indonesian, and Malaysian Active Customers and Australian total Funds under Management (FUM) update for the month to 28 February 2021¹.

Commentary

Raiz Invest MD/Global CEO George Lucas says: “There was continued strong growth across all areas of the Raiz business in February. The consistent growth in Active Customers in Australia and Southeast Asia for the past 10 months puts us in a good position to continue adding customers with a low acquisition cost.

“Active customers in Southeast Asia increased, with a 14.6% rise to 90,619 Active Customers in Indonesia and an 11.3% increase to 51,492 in Malaysia. For the three months to 28 February, Indonesia and Malaysia have had growth in Active Customers of 59.8% and 85.3% respectively. These numbers are encouraging and are ahead of our growth forecasts for these two countries.

“There was continued growth in FUM in Australia with a 4.0% increase in retail to \$576.3 million and a 4.9% increase in superannuation to \$88.9 million. This continued positive momentum supports our expectations of reaching \$1 billion in FUM by December 2021.”

Global Active Customers

	28 Feb 2021	31 Jan 2021	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	1,506,311	1,416,054	+6.4%	+20.2%	+81.0%
Investment Accounts	724,680	673,980	+7.5%	+24.0%	+88.3%
Active Customers	405,252	376,198	+7.7%	+27.5%	+83.7%



Australia - Active Customers and Funds Under Management (FUM)

AUD	28 Feb 2021	31 Jan 2021	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	1,023,524	995,676	+2.8%	+8.2%	+23.0%
Investment Accounts	485,735	467,971	+3.8%	+11.1%	+26.2%
Active Customers	263,141	250,906	+4.9%	+12.7%	+19.3%
Retail	\$576.25m	\$554.33m	+4.0%	+14.8%	+46.3%
Superannuation	\$88.88m	\$84.75m	+4.9%	+12.2%	+25.4%
Total FUM	\$665.13m	\$639.08m	+4.1%	+14.4%	+43.1%

Southeast Asia - Active Customers

	28 Feb 2021	31 Jan 2021	1 Month % change	3 Month % change
Indonesia				
Customer Sign Ups	277,041	232,378	19.2%	55.9%
Investment Accounts	176,704	150,866	17.1%	55.2%
Active Customers	90,619	79,042	14.6%	59.8%
Malaysia				
Customer Sign Ups	205,746	188,000	9.4%	59.4%
Investment Accounts	62,241	55,143	12.9%	85.9%
Active Customers	51,492	46,250	11.3%	85.3%

- ENDS -

Market Announcement authorised by:

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About Raiz

Raiz Invest Limited (ASX: RZI) is Australia's largest, mobile-first financial services platform designed to boost investing and savings in and outside of superannuation, available via the Raiz app or its website.

To gain greater insight to the Raiz business and our strategy, watch our short video by visiting <https://raizinvest.com.au/investors/>

Since launching in 2016 Raiz has achieved solid growth, amassing more than 1.47 million downloads, over 1,500,000 signups, with over 405,000 active monthly customers and over \$665 million funds under management as at 28 February 2021.

Raiz was awarded Australia's Investment Innovator of the Year at the 2017, 2018 and Investment Platform Innovator of the Year 2019 FinTech Business Awards, won the 2018 Australian FinTech Award for FinTech Innovation in Wealth Management (Robo-Advice) and won Best Fintech Superannuation Service/Platform at the 2020 FinTech Awards. Raiz Invest Super was also a finalist in the SuperRatings Best Innovation for 2020 at the Superannuation awards. Raiz was ranked #27th in Deloitte's Fast 50 winners Report for 2020. The Raiz platform continues to grow with over 17 new products and features released since launch.

Raiz Invest Limited operates in Australia, Indonesia and Malaysia as part of the growth and expansion strategy of the business throughout Southeast Asia.

For more information visit: www.raizinvest.com.au

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ⁱ All figures are un-audited.



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2020 Australia **Top 50**

Deloitte.