



ASX Release

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## Raiz Invest Limited (RZI): October 2020 - Key Metrics

Raiz Invest Limited (**Raiz** or **the Company**) Australian, Indonesian, and Malaysian active customers and Australian total funds under management (FUM) update for the month to 31 October 2020<sup>1</sup>.

### Commentary

Raiz Invest CEO George Lucas says: “In October, we continued to see growth across the business with all key metrics increasing in line with expectations. Funds under management (FUM) in Australia, after exceeding \$500 million for the first time in September, continued their upward trajectory, while Active Customers increased in Australia, Indonesia and Malaysia.

“In Australia, FUM grew strongly, up 5% to \$525.6 million, with both retail and superannuation showing gains of 5.4% and 2.6%, respectively. Considering Victoria only emerged from its hard lockdown late in the month, as well as a global stock market sell off in the last part of the month, it bodes well for the last two months of the year and 2021.”

“In Southeast Asia, trends continue to be pleasing. In Indonesia, the three-month gain for Active Customers is 84%, while in Malaysia it’s 311.6%. The monthly gains in October, 10.9% in Indonesia and 22.5% in Malaysia, illustrate growth is being maintained despite business conditions remaining difficult because of COVID restrictions and lockdowns.

### Global Active Customers

	31 Oct 2020	30 Sept 2020	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	1,180,988	1,129,502	+4.6%	+14.3%	+55.0%
Investment Accounts	549,567	526,274	+4.4%	+16.5%	+57.1%
<b>Active Customers</b>	<b>298,866</b>	<b>288,146</b>	<b>+3.7%</b>	<b>+16.1%</b>	<b>+43.8%</b>



### Australia - Active Customers and Funds Under Management (FUM)

AUD	31 Oct 2020	30 Sept 2020	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	932,581	921,068	+1.2%	+3.9%	+22.4%
Investment Accounts	429,005	423,654	+1.3%	+3.9%	+22.6%
<b>Active Customers</b>	<b>229,804</b>	<b>227,645</b>	<b>+0.9%</b>	<b>+1.6%</b>	<b>+10.6%</b>
Retail	\$452.73m	\$429.61m	+5.4%	+12.0%	+28.2%
Superannuation	\$72.86m	\$70.99m	+2.6%	+6.3%	+26.1%
<b>Total FUM</b>	<b>\$525.59m</b>	<b>\$500.60m</b>	<b>+5.0%</b>	<b>+11.2%</b>	<b>+27.9%</b>

### Southeast Asia - Active Customers

	31 Oct 2020	30 Sept 2020	1 Month % change	3 Month % change
<b>Indonesia</b>				
Customer Sign Ups	154,974	137,384	12.8%	51.9%
Investment Accounts	95,782	82,690	15.8%	82.4%
<b>Active Customers</b>	<b>48,448</b>	<b>43,673</b>	<b>10.9%</b>	<b>84.0%</b>
<b>Malaysia</b>				
Customer Sign Ups	93,433	71,050	31.5%	176.5%
Investment Accounts	24,780	19,930	24.3%	289.4%
<b>Active Customers</b>	<b>20,614</b>	<b>16,828</b>	<b>22.5%</b>	<b>311.6%</b>

- ENDS -

#### Market Announcement authorised by:

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## About Raiz

Raiz Invest Limited (ASX: RZI) is Australia's largest, mobile-first financial services platform designed to boost investing and savings in and outside of superannuation, available via the Raiz app or its website.

To gain greater insight to the Raiz business and our strategy, watch our short video by visiting <https://raizinvest.com.au/investors/>

Since launching in 2016 Raiz has achieved solid growth, amassing more than 1.25 million downloads, over 1,100,000 signups, with over 298,000 active monthly customers and over \$525 million funds under management as at 31 October 2020.

Raiz was awarded Australia's Investment Innovator of the Year at the 2017, 2018 and Investment Platform Innovator of the Year 2019 FinTech Business Awards and won the 2018 Australian FinTech Award for FinTech Innovation in Wealth Management (Robo-Advice). Raiz Invest Super was also a finalist in the SuperRatings Best Innovation for 2020 at the Superannuation awards. The platform continues to grow with over 13 new products and features releases since launch.

Raiz Invest Limited operates in Australia, Indonesia and Malaysia as part of the growth and expansion strategy of the business throughout Southeast Asia.

For more information visit: [www.raizinvest.com.au](http://www.raizinvest.com.au)

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<sup>i</sup> All figures are un-audited.