



ASX Release

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## Raiz Invest Limited (RZI): September 2020 - Key Metrics

Raiz Invest Limited (**Raiz** or **the Company**) Australian, Indonesian and Malaysian active customers and Australian total funds under management (FUM) update for the month to 30 September 2020<sup>1</sup>.

### Commentary

Raiz Invest Group CEO George Lucas says: “September saw funds under management (FUM) in Australia exceed half a billion dollars at the end of the month.

“This was an important milestone, especially considering that global equity markets were down in September and the COVID-induced recession continues.

“In August, we included customer data for Indonesia and Malaysia for the first time. The numbers for these two Southeast Asia countries continue to grow strongly. Overall, our Active Customers globally grew by 5.1% in September.

“Certainly, the progress we are achieving in Indonesia and Malaysia supports our long-term strategy to expand into Southeast Asia.

“But global growth should not overshadow what is being achieved in Australia where the current financial uncertainty is having the biggest financial impact on young Australians who comprise the bulk of our customer base.

“Pushing through the \$500 million barrier in FUM and seeing the average balance of our customers grow is both a testament to the quality of our products and service offering and the loyalty of our customers.

“The other pleasing news in September was a significant slowdown in superannuation redemptions due to Early Release with only \$235,869 being redeemed.”

### Global Active Customers

	30 Sept 2020	31 August 2020	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	1,129,502	1,078,525	+4.7%	+14.9%	+51.1%
Investment Accounts	526,274	499,298	+5.4%	+15.9%	+53.1%
<b>Active Customers</b>	<b>288,146</b>	<b>274,049</b>	<b>+5.1%</b>	<b>+17.7%</b>	<b>+41.0%</b>



### Australia - Active Customers and Funds Under Management (FUM)

AUD	30 Sept 2020	31 August 2020	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	921,068	909,489	+1.3%	+4.2%	+23.2%
Investment Accounts	423,654	418,787	+1.2%	+3.6%	+23.3%
<b>Active Customers</b>	<b>227,645</b>	<b>227,540</b>	<b>+0.0%</b>	<b>+1.7%</b>	<b>+11.4%</b>
Retail	\$429.61m	\$427.02m	+0.6%	+11.9%	+26.6%
Superannuation	\$70.99m	\$71.09m	-0.1%	+1.9%	+28.6%
<b>Total FUM</b>	<b>\$500.60m</b>	<b>\$498.11m</b>	<b>+0.5%</b>	<b>+10.4%</b>	<b>+26.9%</b>

### Southeast Asia - Active Customers

	30 Sept 2020	31 August 2020	1 Month % change	3 Month % change
<b>Indonesia</b>				
Customer Sign Ups	137,384	116,853	17.6%	50.2%
Investment Accounts	82,690	65,613	26.0%	89.8%
<b>Active Customers</b>	<b>43,673</b>	<b>33,842</b>	<b>29.0%</b>	<b>121.4%</b>
<b>Malaysia</b>				
Customer Sign Ups	71,050	52,183	36.2%	N/A
Investment Accounts	19,930	14,898	33.8%	N/A
<b>Active Customers</b>	<b>16,828</b>	<b>12,667</b>	<b>32.8%</b>	<b>N/A</b>

- ENDS -

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## About Raiz

Raiz Invest Limited (ASX: RZI) is Australia's largest, mobile-first financial services platform designed to boost investing and savings in and outside of superannuation, available via the Raiz app or its website.

Since launching in 2016 Raiz has achieved solid growth, amassing more than 1.20 million downloads, over 1,100,000 signups, with over 288,000 active monthly customers and over \$500 million funds under management as at 30 September 2020.

Raiz was awarded Australia's Investment Innovator of the Year at the 2017, 2018 and Investment Platform Innovator of the Year 2019 FinTech Business Awards and won the 2018 Australian FinTech Award for FinTech Innovation in Wealth Management (Robo-Advice). Raiz Invest Super was also a finalist in the SuperRatings Best Innovation for 2020 at the recent Superannuation awards. The platform continues to grow with over 13 new products and features releases since launch.

Raiz Invest Limited operates in Australia, Indonesia and Malaysia as part of the growth and expansion strategy of the business throughout Southeast Asia.

For more information visit: [www.raizinvest.com.au](http://www.raizinvest.com.au)

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<sup>1</sup> All figures are un-audited.