



ASX Release

4 August 2020

Raiz Invest Limited (RZI): Active Customers and Monthly FUM (Australia)

Raiz Invest Limited (**Raiz** or **the Company**) Australian active (paying) customers and Australian total funds under management (FUM) update for the month to 31 July 2020ⁱ.

Active Customers and Funds Under Management (Australia)

AUD	31 July 2020	30 June 2020	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	897,262	884,357	+1.5%	+4.4%	+25.1%
Investment Accounts	413,026	408,755	+1.0%	+4.1%	+25.5%
Active Customers	226,079	223,730	+1.0%	+3.6%	+13.4%
Retail	\$404.05m	\$383.96m	+5.2%	+19.5%	+25.7%
Superannuation	\$68.54m	\$69.67m	-1.6%	+3.2%	+32.0%
Total FUM	\$472.59m	\$453.63m	+4.2%	+16.8%	+26.6%

Commentary

Raiz Invest CEO George Lucas says: “Raiz has successfully negotiated one of the most volatile investment periods with its investment portfolios outperforming the relevant Chant West industry performance benchmarks (the Moderate Conservative portfolio does not have a benchmark). For the two-year period to 30 June 2020, all portfolios had positive returns, with the Emerald portfolio the standout at 7.57% p.a. (please see table on the next page).

“The 1.6% drop in Superannuation FUM reflects the continued impact of withdrawals due to COVID-19 Early Release as \$4.3 million was withdrawn during the month.

“In Southeast Asia, Raiz achieved several important milestones during the period. At the end of July 2020, there were over 100,000 sign-ups in Indonesia and over 23,500 investment deposits processed during the period. Our Malaysian business was officially launched on 23 July 2020 with an overwhelming customer response. As at the end of July, there were more than 15,000 sign-ups to the App. Pleasingly, the Malaysia business already has more than RM1 million (A\$328K) in FUM,” he said.



FY 2019-2020	1 YEAR PERFORMANCE		2 YEAR PERFORMANCE - ANNUALISED	
	Raiz Portfolio (p.a.)	Chant West Benchmark (p.a.)	Raiz Portfolio (p.a.)	Chant West Benchmark (p.a.)
Conservative	1.41%	1.00%	4.11%	3.27%
Moderately Conservative	1.23%	NA	4.73%	NA
Moderate	0.66%	0.30%	4.64%	3.21%
Moderately Aggressive	0.14%	-0.50%	4.35%	3.18%
Aggressive	-0.46%	-0.90%	4.04%	3.21%
Emerald	4.33%	-0.50%	7.57%	3.18%

- ENDS -

Market Announcement authorised by:

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About Raiz

Raiz Invest Limited (ASX: RZI) is Australia's largest, mobile-first financial services platform designed to boost investing and savings in and outside of superannuation, available via the Raiz app or its website.

Since launching in 2016 Raiz has achieved solid growth, amassing more than 1.20 million downloads, over 897,000 signups, with over 226,000 active monthly customers and over \$472 million funds under management as at 31 July 2020. Raiz was awarded Australia's Investment Innovator of the Year at the 2017, 2018 and Investment Platform Innovator of the Year 2019 FinTech Business Awards and won the 2018 Australian FinTech Award for FinTech Innovation in Wealth Management (Robo-Advice). Raiz Invest Super was also a finalist in the SuperRatings Best Innovation for 2020 at the recent Superannuation awards. The platform continues to grow with 13 new product releases since launch.

Raiz Invest Limited has offices established in Indonesia and Malaysia as part of the growth and expansion strategy of the business.

For more information visit: www.raizinvest.com.au

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¹ All figures are un-audited.