



ASX Release

6 July 2020

## Raiz Invest Limited (RZI): Active Customers and Monthly FUM (Australia)

Raiz Invest Limited (**Raiz** or **the Company**) active (paying) customers and total funds under management (FUM) update for the month to 30 June 2020<sup>1</sup>.

### Active Customers and Funds Under Management (Australia)

AUD	30 June 2020	31 May 2020	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	884,357	871,220	+1.5%	+4.2%	+26.2%
Investment Accounts	408,755	402,135	+1.6%	+4.3%	+26.9%
<b>Active Customers</b>	<b>223,730</b>	<b>220,955</b>	<b>+1.3%</b>	<b>+3.9%</b>	<b>+15.1%</b>
Retail	\$383.96m	\$364.41m	5.4%	25.8%	+28.2%
Superannuation	\$69.67m	\$68.16m	2.2%	5.2%	+45.4%
<b>Total FUM</b>	<b>\$453.63m</b>	<b>\$432.57m</b>	<b>4.9%</b>	<b>22.1%</b>	<b>+30.6%</b>

### Commentary

Raiz Invest CEO George Lucas says: “The June numbers are very encouraging as they were achieved during an economic slowdown, ensuring we end another strong financial year on a high note.

“The relatively modest increase in superannuation FUM during the month was achieved despite more than \$1 million in withdrawals due to COVID-19 Early Release, and the issues associated with SuperMatch.

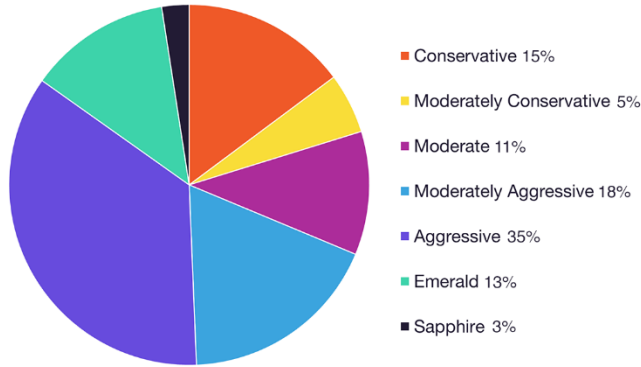
“In the quarter to 30 June 2020, we saw record net inflows of \$63.4 million across the whole platform. This demonstrates that our customers, many of whom are Millennials, recognise the value of the Raiz Invest platform to support them in their savings and investing goals.

“The 15.1% growth in active customers and 30.6% growth in total FUM during the past 12 months illustrates the leverage in FUM growth to customer growth in our business model. These increases were achieved despite a greater than 10% fall in the S&P/ASX 200 during the period. We have broken down some information on the portfolio demographic below.

“During the month we also soft launched Raiz in Malaysia that has more than 8,000 sign-ups as we continue to work through the list of pre-registered users.”

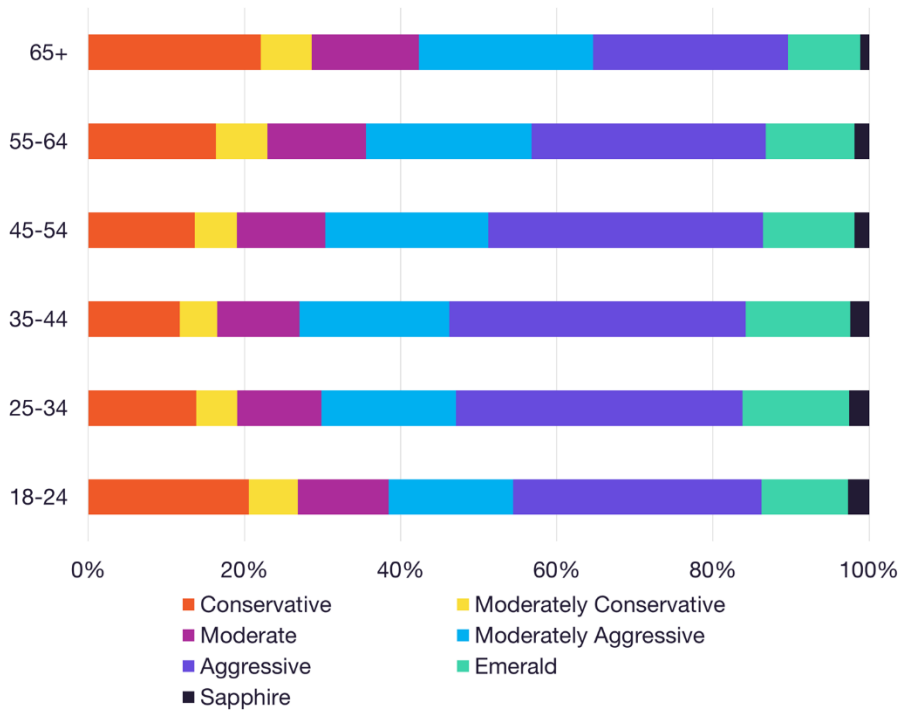


### Selection of Portfolio by Raiz Users



Percentages are percentages of Raiz customers.

### Age Group Portfolio Selection



Percentages are percentages of Raiz customers.

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**About Raiz**

Raiz Invest Limited (ASX: RZI) is Australia's largest, mobile-first financial services platform designed to boost investing and savings in and outside of superannuation, available via the Raiz app or its website.

Since launching in 2016 Raiz has achieved solid growth, amassing more than 1.20 million downloads, over 871,000 sign-ups, with over 220,000 active monthly customers and over \$454 million in funds under management at 30 June 2020. Raiz was awarded Australia's Investment Innovator of the Year at the 2017, 2018 and Investment Platform Innovator of the Year 2019 FinTech Business Awards and won the 2018 Australian FinTech Award for FinTech Innovation in Wealth Management (Robo-Advice). Raiz Invest Super was also a finalist in the SuperRatings Best Innovation for 2020 at the recent Superannuation awards. The platform continues to grow with 13 new product releases since launch.

Raiz Invest Limited has offices established in Indonesia and Malaysia as part of the growth and expansion strategy of the business.

For more information visit: [www.raizinvest.com.au](http://www.raizinvest.com.au)

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<sup>i</sup> All figures are un-audited.